

Analyst forecast analysis 2020

October 2020

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Contents

Divisional analysis 2020

Group financial analysis 2020

	Average	Number of forecasts	High	Low
Financial Completions				
UK	9,325	12	9,431	9,200
Spain	196	3	200	194
Total completions	9,493	5	9,570	9,426
Average Selling Price – Homes (£000)				
UK	271.9	12	275.1	266.0
Spain	358.6	2	362.9	354.4
Revenue (£m)				
UK	2,553	6	2,598	2,497
Spain	63	6	80	20
Total revenue	2,629	17	2,688	2,559

	Average	Number of forecasts	High	Low
Operating Profit* (£m)				
UK	259	3	273	248
Spain	14	3	15	13
Total Operating Profit*	269	17	292	242
Operating Profit* margins (%)				
UK	10.2	3	10.5	9.7
Spain	19.6	3	20.0	18.9
Total Operating Profit* margin	10.2	17	11.2	9.3

*From continuing operations before exceptional items

	Average	Number of forecasts	High	Low
Total Revenue (£m)	2,629	17	2,688	2,559
Operating Profit* (£m)	269	17	292	242
Net interest and finance costs (£m)	(27)	15	(40)	(23)
Joint ventures and associates (£m)	7	10	8	5
Pre-Tax Profits* (£m)	245	17	267	225
Tax Rate (%)	19	15	20	18
EPS (normalised)* (pence)	5.7	17	6.1	5.2
DPS (pence)	2.6	17	5.2	0
Tangible Net Asset Value per share (pence)	111	15	117	106
Net debt / (cash) (£m)	(621)	17	(806)	(204)

*From continuing operations before exceptional items

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