

Analyst forecast analysis 2020

January 2021

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Divisional analysis 2020

Group financial analysis 2020

	Average	Number of forecasts	High	Low
Financial Completions				
UK	9,374	13	9,700	9,032
Spain	210	5	258	194
Total completions	9,544	6	9,902	9,226
Average Selling Price – Homes (£000)				
UK	281.6	13	288.2	265.7
Spain	362.1	4	376.7	354.4
Revenue (£m)				
UK	2,660	7	2,709	2,524
Spain	72	7	97	50
Total revenue	2,734	18	2,790	2,621

	Average	Number of forecasts	High	Low
Profit on ordinary activities before finance costs* (£m)				
UK	274	5	288	263
Spain	11	5	15	5
Total profit on ordinary activities before finance costs* (£m)	287	18	299	276
Joint ventures and associates (£m)	7	17	8	5
Operating profit (incl. JVs)* (£m)	293	17	305	284
Operating profit (incl. JVs)* margin (%)	10.7	17	11.2	10.4

*From continuing operations before exceptional items

	Average	Number of forecasts	High	Low
Total revenue	2,734	18	2,790	2,621
Operating profit (incl. JVs)* (£m)	293	17	305	284
Net interest and finance costs (£m)	(27)	16	(40)	(23)
Pre-Tax Profits* (£m)	265	18	280	252
Tax Rate (%)	19	16	20	18
EPS (normalised)* (pence)	6.1	18	6.4	5.7
DPS (pence)	2.8	18	5.2	0
Tangible Net Asset Value per share (pence)	112	13	124	107
Net debt / (cash) (£m)	(719)	18	(811)	(618)

*From continuing operations before exceptional items

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