

Taylor Wimpey | plc

Annual General Meeting

—
30 April 2025



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Welcome

Robert Noel
Chair



Board of Directors



Robert Noel

Chair



Jennie Daly

Chief Executive



Chris Carney

*Group Finance
Director*



Lord Jitesh
Gadhia

*Senior
Independent
Director*



Irene Dorner

*Non-independent
Non Executive
Director*



Scilla Grimble

*Independent
Non Executive
Director*



Martyn Coffey

*Independent
Non Executive
Director*



Clodagh Moriarty

*Independent
Non Executive
Director*



Mark Castle

*Independent
Non Executive
Director*

Our purpose is to build great homes and create thriving communities

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Welcome

—
Robert Noel
Chair





Group overview

—

Jennie Daly
Chief Executive



2024: Delivering a good performance

Net private sales rate
(per outlet per week)

0.75

(2023: 0.62)



Group completions
including joint
ventures

10,593

(2023: 10,848)



Group operating profit
margin*

12.2%

(2023: 13.4%)



Plots in short term
landbank

c.79k

(2023: c.80k)



* See definitions slide in the appendix

2024 highlights



Our customers and community

- Highest ever customer service and build quality scores
 - 96% 'would you recommend?' score
 - 4.93 out of 6 Construction Quality Review score
- Contributed £345 million to local communities via planning obligations

Our people

- Launched our Employee Value Proposition to attract and retain the best people
- High employee engagement score of 93%
- 62 NHBC Pride in the Job Quality Awards, 16 Seals of Excellence, two Regional Awards and Site Manager David McClure, awarded Supreme Award in the Large Builder category

Our charity partners

- Over 3,000 washbags for CRASH's Christmas charity campaign
- c.£1 million raised for registered charities
- 355 employees took part in the tenth annual Taylor Wimpey Challenge raising a total of £157k



Fit for the future



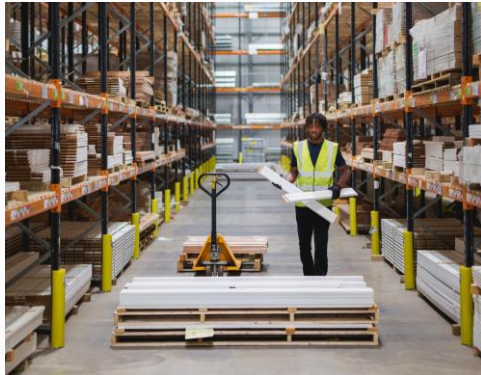
A quality landbank ready to deliver

- We have the land we need to grow
- Excellent short term landbank and mature strategic pipeline



The capacity built for sustained growth

- Invested in the capacity to scale the business
- Timber frame factory
- Developed a compelling employee value proposition



A business focused on operational excellence to drive value

- Driving efficiency and reducing cost
- Efficient standard house type range
- Consistent processes
- Only logistics business in the sector



An agile strategy to manage the housing cycle

- Proven strategic cornerstones
- Differentiated Ordinary Dividend Policy

2025 priorities

Fundamental areas considered 'business as usual':

- Health, safety and environmental protection including continuing to progress fire safety remediation works
- High-quality build
- Excellent customer service journey for all customers and partners
- Keen focus on cost

Specific focus areas for 2025:

- Continue to improve build efficiency and compliance
- Deliver sales performance and optimise price
- Drive outlet openings
- Further digitise our processes to drive efficiencies and future proof the business
- Employee value proposition
- Deliver against our environmental targets and commitments in our Environment Strategy and Net Zero Transition Plan

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Current trading and outlook

Jennie Daly
Chief Executive



UK current trading and outlook

- The Spring selling season has progressed as expected
- While being mindful of recent macroeconomic volatility and some ongoing affordability challenges, we are continuing to see good quality customer interest
- Net private sales rate for the year to 27 April 2025 was 0.77 per outlet per week (2024: 0.74) and excluding bulk sales was 0.76 per outlet per week (2024: 0.70)
- Cancellation rate of 16% for the year to 27 April 2025 (2024: 13%)
- As set out at our Full Year results, we continue to expect H1 2025 Group operating profit margin to be lower than underlying Group operating profit margin in H1 2024
- Continue to expect full year UK completions of 10,400 to 10,800 (excluding JVs) and 2025 Group operating profit to be in line with our previous guidance¹
- We operate in an attractive market with significant underlying demand for new homes and have set the business up to deliver sustained growth with a high-quality landbank, strong balance sheet and experienced teams

2024 relates to the 2024 equivalent trading period

¹ Previous guidance reflected Company compiled consensus published on 24 February 2025 with full year 2025 Group operating profit of £444 million.



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Resolutions and proxy votes

—
Robert Noel
Chair



Proxy vote for Resolutions

Number	Resolution	Total votes cast	Votes withheld	Percentage of total votes cast (excluding withheld)		
				Votes in favour incl. discretionary (%)	Discretionary (%)	Votes against (%)
1	2024 Annual Report & Accounts	2,021,523,560	2,216,876	99.97	0.01	0.03
2	2024 Final Dividend	2,023,480,575	275,783	97.71	0.01	2.29
3	Robert Noel	2,022,647,819	1,056,093	94.01	0.02	5.99
4	Jennie Daly	2,022,828,926	919,986	99.86	0.01	0.14
5	Chris Carney	2,022,763,248	985,664	99.73	0.01	0.27
6	Lord Jitesh Gadhia	2,022,714,392	1,034,520	96.51	0.02	3.49
7	Irene Dorner	2,022,702,047	1,046,865	95.53	0.02	4.47
8	Scilla Grimble	2,022,721,342	1,027,570	98.39	0.02	1.61
9	Mark Castle	2,022,697,632	1,051,280	98.12	0.02	1.88
10	Clodagh Moriarty	2,022,726,971	1,021,941	98.12	0.02	1.88
11	Martyn Coffey	2,022,720,900	1,024,244	99.93	0.02	0.07

Proxy vote for Resolutions

Number	Resolution	Total votes cast	Votes withheld	Percentage of total votes cast (excluding withheld)		
				Votes in favour incl. discretionary (%)	Discretionary (%)	Votes against (%)
12	PricewaterhouseCoopers LLP	2,023,100,804	648,108	99.63	0.01	0.37
13	Auditor's fees	2,022,746,040	1,010,318	99.63	0.01	0.37
14	Authority to allot shares	2,023,109,755	646,603	96.37	0.01	3.63
15	Authority to dis-apply pre-emption rights (general power)	2,023,066,985	689,373	96.82	0.01	3.18
16	Authority to dis-apply pre-emption rights (additional power)	2,022,139,827	1,616,531	94.15	0.01	5.85
17	Market purchases of shares	2,022,253,122	1,503,236	99.72	0.01	0.28
18	Remuneration Report 2024	2,011,263,547	12,485,365	73.88	0.01	26.12
19	Political donations	1,990,812,197	32,944,161	99.54	0.01	0.46
20	General meetings notice period	2,025,231,531	493,349	97.67	0.11	2.33

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30 April 2025



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Appendix

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Definitions

- Operating profit is defined as profit on ordinary activities before financing, exceptional items and tax, after share of results of joint ventures. Operating profit margin is defined as operating profit divided by revenue.