Key facts

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| Job title: | Assistant Strategic Land & Planning Manager | Report to: | Strategic Land Regional Director |

**The purpose of the role**

To assist in the identification, securing, promotion and delivery of planning consent on land with medium to longer term potential for residential development within the Midlands Division in accordance with the Company’s operational requirements

**Key accountabilities**

To directly assist the Strategic Land Regional Director and Strategic Land & Planning Managers in achieving the Company’s business objectives.

To assist with the integration of strategic land assets into the Regional Business Unit (RBU).

To build and develop ongoing strong relationships at all levels with key individuals and groups of interested parties in the land acquisition and planning process e.g. Council Officers, Local Communities, Ward Members, Local Objectors etc along with RBU Teams, Land Owners and Land Agents.

**Regional Activities:**

**Identification, Acquisition and Management of Future Development Opportunities**

* Build and maintain strong internal and external relationships
* Joint working and regular liaison with RBU in progression and delivery of new development opportunities
* Ability to identify suitable opportunities to meet business strategy and regional land strategies
* Good knowledge of the geographical area and the main players within it
* Build good knowledge/relationships with land agents, Local Authorities and competitors
* Ability to assist with negotiations for margin enhancing agreements, including option agreements, conditional agreements, freehold purchase and section 75/106 agreements

**Planning System**

* Knowledge and clear understanding of the continually evolving planning system and its emphasis on localism and sustainability
* Project management of consultant teams
* Assist with the management of internal and external project programmes and delivery strategies alongside regional business units
* Understanding the importance of viability in the negotiation and delivery of development

Primary network: who you will work with

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| Internal: | DMDs, MDs, Functional Directors, Land Managers other members of the team |
| External: | Land Owners, Solicitors, Members of the Community, Land Agents, Local Authorities and Consultants |

**Key competencies**

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| **Competency** | **Indicator** | **Level** |
| **Communicate well and collaborate** | Active internal and external network, adapts their communications style to suit their audience | Leading Self |
| **Be well planned and organised**  | Achieves more than others around them and influences others to deliver | Leading Self |
| **Be future focussed and drive change**  | Frequently steps back to look at the wider picture, is curious about how they and the business could be even better | Leading Self |
| **Set clear professional standards**  | Demonstrates understanding of the behaviours and motivations of others | Leading Self |
| **Develop good relations and act with integrity** | Wide network of effective relationships, influences others appropriately, gives and receives feedback and acts on it  | Leading Self |

**Key experience**

* Knowledge of the planning system and legislation
* Knowledge of the Midlands land market
* A track record of delivering time critical projects within programme and budget

**Internal applicants – please advise your Line Manager if applying for this role.**