**Assistant Land Manager**

We are looking for a motivated and committed Assistant Land Manager to become an integral part of the land team at Taylor Wimpey. The successful candidate will be responsible for managing the delivery of high quality short term and strategic land opportunities, pursuing opportunities on the best possible terms and enabling sites to be successfully developed in line with the wider business strategy.

Working closely with the Land & Planning Director you will undertake land purchase exercises for short term and strategic opportunities; Manage the legal process of securing new short term opportunities and of exercising options on strategic opportunities; Provide and monitor land market activity on a continuing basis and react to opportunities and negotiate Affordable Housing Disposals.

**The Role:**

* Identify suitable land opportunities in line with business strategy.
* Undertake land purchase exercises on short term and strategic land opportunities
* Manage the transfer of strategic land opportunities into the Business Unit including exercising of options and negotiation of uplifts payments
* Establish the technical constraints and solutions to enable a new short term opportunity or a strategic land opportunity to be successfully developed
* Negotiate contracts to ensure land is secured on the best possible terms, taking account of the needs of the wider business and the market conditions
* Provide and monitor land market activity on a continuing basis and react to opportunities.
* Negotiate contracts with Affordable Housing providers and enter into land and build agreements which secure best value for the Business
* Undertake any other duties as required by the Land & Planning Director

**The Person:**

* Commercial Awareness and understanding of the housebuilding industry
* Previous experience of land acquisition process and appreciation of technical constraints, build costs, factors within viability
* Previous experience of exercising of option agreements desirable but not essential
* Knowledge of planning process.
* Knowledge of COINS desirable
* Maintains focus on performance in spite of challenge and drives to achieve results with competitive spirit
* Builds positive and trusted relationships internally and externally
* Able to negotiate, influence others to a certain view point and in doing so is both self-aware and aware of others
* Works smartly and efficiently in structured and planned way and manages time well

**In order to be successful in this role you must be able to prove eligibility to work in the UK.**

**The Company:**

Taylor Wimpey is a FTSE 100 business and one of the largest residential developers in the UK, building new homes and communities across England, Scotland and Wales.

Our vision is to become the UK’s leading residential developer for creating value and delivering quality. We build over 10,000 homes each year, from one-bedroom apartments to six-bedroom houses all across the country.

Our people are passionate about the house building industry and about our customers. Culturally we pride ourselves in having a diverse work force with an opportunity to grow a career in a variety of environments. We look to develop our people in the skills and areas they are most interested in so if you are looking to join a thriving company going through an exciting period then please get in touch.