**Head of Commercial**

We are currently looking for a confident, motivated and accomplished Head of Commercial to join a fantastic Commercial Team within Taylor Wimpey Central London in New Bond Street.

Already a proficient professional demonstrating excellent business acumen you will assist the Commercial Director establish , and successfully implement, the regional business strategy for delivering efficient cost control and procurement needs in line with business unit targets. You will also, monitor all contractual issues, reviewing costs, identifying and realising cost saving and value adding opportunities. In Addition, you will oversee the procurement of all Consultants and Contractors.

As a proactive member of the senior management team you will be expected to manage, train and develop the current Commercial Team to fulfil individual performance potential, setting targets and goals over the department and ensuring that plans are in place to deliver those goals.

**The Role:**

* Implement regional business strategy for design and procurement needs
* Work closely with Directors and senior managers in the commercial management of the business.
* Review and monitor costs on a continuing basis
* Management and motivation of Commercial Team
* Take responsibility for achieving business targets including land bank, profit, return on capital, cash flow, customer satisfaction and sales.
* Undertake any other duties as required by the Commercial Director

**The Person:**

* You must have strong business management acumen and be commercially astute,
* You will be passionate about people development and able to lead, manage, and motivate a team,
* Good communication skills – both internal and externally,
* Ability to promote innovative ideas and change,
* Attention to detail and accurate reporting
* Committed to customer satisfaction
* IT Literate

**In order to be successful in this role you must be able to prove eligibility to work in the UK.**

**The Company:**

Taylor Wimpey is a FTSE 100 business and one of the largest residential developers in the UK, building new homes and communities across England, Scotland and Wales.

Our vision is to become the UK’s leading residential developer for creating value and delivering quality. We build over 10,000 homes each year, from one-bedroom apartments to six-bedroom houses all across the country.

Our people are passionate about the house building industry and about our customers. Culturally we pride ourselves in having a diverse work force with an opportunity to grow a career in a variety of environments. We look to develop our people in the skills and areas they are most interested in so if you are looking to join a thriving company going through an exciting period then please get in touch.

If you wish to be considered for this role then please apply in writing to Kurt Adamson, via email

[Kurt.Adamson@taylorwimpey.com](mailto:Kurt.Adamson@taylorwimpey.com) by 14th August 2015.

**Closing date: 14th August 2015**

**Internal applicants – please advise your Line Manger if applying for this role.**