**Senior Land Manager**

We are looking for an expert Senior Land Manager who will be able to identify suitable opportunities to meet business strategy.

You will be confident to undertake land purchase exercises and negotiate contracts ready for agreement and completion by the Land & Planning Director.

As an experienced manager you will be responsible for monitoring land market activity on a continuing basis, identifying and reacting to new opportunities, enabling those to be successfully developed.

You will be able to build and develop ongoing strong relationships at all levels with key individuals and groups of interested parties in the land acquisition and planning process e.g. Council Chief Executives, Directors of Planning & Regeneration, Local Communities, Ward Members, Local Objectors etc.

This is a vital role in a fast changing, competitive environment, therefore we expect you to display business acumen, with commercial awareness and a strong attention to detail in order to assess and analyse risks and opportunities.

**The Role:**

* Build a network of strong relationships with key contacts within the geographical area to monitor land and market activity ensuring that Taylor Wimpey becomes a partner of choice for any new land opportunities.
* Collate all relevant detailed information e.g. build costs, sales projections, engineering, financial to establish a clear assessment of viability for any potential development opportunity.
* Input into the initial land value appraisal and subsequent negotiations to agree terms preparing a report for consideration by the Land & Planning Director
* Where necessary, input into the planning application process working with key individuals both internally and externally to ensure successful delivery.
* Ensure value improvement through smart land acquisition, outstanding management of the planning process, and cost efficiency.
* Monitor and update the Land & Planning Director on land market activity on a continuing basis and react appropriately to any opportunities.
* Maintain any internal land systems e.g. retention of land meeting minutes, land information provided from external sources and the management of the land register/portfolio of completed sites for further value or commercial opportunities.
* Recruit, retain and develop a strong land team. Undertake regular performance reviews, develop individuals’ skills and knowledge and manage any areas of concern in line with Company procedures.
* Any other duties as requested by the Land & Planning Director.

**The Person:**

* Successful experience of land acquisition in the house building industry.
* Detailed knowledge of the land acquisition process, relevant legislation, geographical area of business and its key contacts e.g. Agents, Vendors, Planners.
* Knowledge of COINS highly desirable.
* RICS accreditation desirable but not essential.
* Commitment to a progressive career.

**In order to be successful in this role you must be able to prove eligibility to work in the UK.**

**The Company:**

Taylor Wimpey is a FTSE 100 business and one of the largest residential developers in the UK, building new homes and communities across England, Scotland and Wales.

Our vision is to become the UK’s leading residential developer for creating value and delivering quality. We build over 10,000 homes each year, from one-bedroom apartments to six-bedroom houses all across the country.

Our people are passionate about the house building industry and about our customers. Culturally we pride ourselves in having a diverse work force with an opportunity to grow a career in a variety of environments. We look to develop our people in the skills and areas they are most interested in so if you are looking to join a thriving company going through an exciting period then please get in touch.

**Internal applicants – please advise your Line Manger if applying for this role.**